

## A non-exhaustive list of Dutch companies and institutions relevant to investment in Rwanda

| Agriculture Sector | Company Name          | Website  | Address  | Telephone Number | E-mail Address   |
|--------------------|-----------------------|--|--|------------------|--|
| 1                  | Unilever              | <a href="http://www.unilever.nl">www.unilever.nl</a>                   | Bezoekadres<br>Nassaukade 5,<br>3071JL, Rotterdam      | 010-4394911      | -----  |
| 2                  | Heineken              | <a href="http://www.heineken.com">www.heineken.com</a>                 | Tweede<br>Weteringplantsoen<br>21,1017ZD,<br>Amsterdam | +31205239239     | -----  |
| 3                  | Sovion                | <a href="http://www.sovion.nl">www.sovion.nl</a>                       | Noord Brabantlaan<br>303-307, 5657GB,<br>EINDHOVEN     | +31889953700     | -----  |
| 4                  | Friesland<br>Campina  | <a href="http://www.frieslandcampina.com">www.frieslandcampina.com</a> | Stationsplein 4,<br>3818LE, Amersfoort                 | +31337133333     | -----  |
| 5                  | Nutreco               | <a href="http://www.nutreco.com">www.nutreco.com</a>                   | Prins Frederiklaan<br>4,3818KC, Amersfoort             | +31334226100     | <a href="mailto:corpcomm@nutreco.com">corpcomm@nutreco.com</a>       |
| 6                  | Wagro Holland<br>B.V. | <a href="http://www.wagro-holland.nl">www.wagro-holland.nl</a>         | Aartsdijkweg 45,<br>2676LE, Maasdijk                   | +31174518451     | <a href="mailto:info@wagro-holland.nl">info@wagro-holland.nl</a>     |
| 7                  | Verbakel-<br>Bomkas   | <a href="http://www.verbakel-bomkas.com">www.verbakel-bomkas.com</a>   | 4, Jogchem van der<br>Houtweg, DE LIER<br>2678AG       | +31174522222     | <a href="mailto:info@verbakel-bomkas.nl">info@verbakel-bomkas.nl</a> |
| 8                  | J.M Van Der<br>Hoeven | <a href="http://www.vanderhoeven.nl">www.vanderhoeven.nl</a>           | Galgeweg 46<br>2691MG, Gravenzande                     | +31174626666     | <a href="mailto:info@vanderhoeven.nl">info@vanderhoeven.nl</a>       |
| 9                  | Prins Group           | <a href="http://www.prinsgroup.com">www.prinsgroup.com</a>             | Bovendijk 38<br>2295RZ, Kwintsheul                     | +31174526880     | <a href="mailto:info@prinsgroup.com">info@prinsgroup.com</a>         |

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|--------------------|--------------------------|--|---|------------------|--|
| 10                 | Nobutec BV               | <a href="http://www.nobutec.nl">www.nobutec.nl</a>               | Maasdijkseweg 113<br>2291PJ, Wateringen                           | +31174385242     | <a href="mailto:info@nobutec.nl">info@nobutec.nl</a>                             |
| 11                 | Lely Holding<br>S.à r.l. | <a href="http://www.lely.com">www.lely.com</a>                   | Weverskade 110<br>3147PA, Maassluis                               | +31105996500     | <a href="mailto:communications@lely.com">communications@lely.com</a>             |
| 12                 | The Dalsem<br>Group      | <a href="http://www.dalsem.nl/">www.dalsem.nl/</a>               | Woudseweg 9<br>2635CG, Den Hoorn                                  | +31152695800     | -----  |
| 13                 | The Greenery             | <a href="http://www.thegreenery.com">www.thegreenery.com</a>     | -----   | +31180655911     | -----  |
| 14                 | CSM                      | <a href="http://www.csmglobal.com">www.csmglobal.com</a>         | 1000 AH Amsterdam<br>Nienoord 13, 112XE<br>Diemen                 | +31205906911     | -----  |
| 15                 | Provimi                  | <a href="http://www.provimi.nl">www.provimi.nl</a>               | P.O. Box 5063,<br>3008AB, Rotterdam                               | +31104239500     | <a href="mailto:info@provimi.nl">info@provimi.nl</a>                             |
| 16                 | Freeland B.V.            | <a href="http://www.freeland.nl">www.freeland.nl</a>             | Nijbracht 140,<br>7821CE, EMMEN<br>Drenthe                        | +31591670570     | <a href="mailto:kees@freeland.nl">kees@freeland.nl</a>                           |
| 17                 | T. Boer & zn             | <a href="http://www.boer.com">www.boer.com</a>                   | Gravenweg 114<br>2911CJ,<br>NIEUWERKERK AD<br>IJSEL, Zuid-Holland | +31180395395     | <a href="mailto:boer@boer.com">boer@boer.com</a>                                 |
| 18                 | Almex B.V.               | <a href="http://www.almex.nl">www.almex.nl</a>                   | Verlengde<br>Ooyerhoekseweg 29<br>7207BJ, ZUTPHEN<br>Gelderland   | +31575572666     | <a href="mailto:info@almex.nl">info@almex.nl</a>                                 |
| 19                 | Pally Biscuits<br>B.V.   | <a href="http://www.pallybiscuits.com">www.pallybiscuits.com</a> | Galvanibaan 12<br>3439MG,<br>NIEUWEGEIN<br>Utrecht                | +31306079211     | <a href="mailto:ronald.wehn@pallybiscuits.com">ronald.wehn@pallybiscuits.com</a> |

| <b>Agriculture Sector</b> | <b>Company Name</b>       | <b>Website</b>   | <b>Address</b>   | <b>Telephone Number</b> | <b>E-mail Address</b>  |
|---------------------------|---------------------------|--|--|-------------------------|--|
| <b>20</b>                 | Gemco International B.V.  | <a href="http://www.gemco-international.nl">www.gemco-international.nl</a> | Science Park<br>Eindhoven 5053<br>5692EB, SON<br>Noord-Brabant | +31402643600            | jw.kooistra@gemco.nl   |
| <b>21</b>                 | Ferm-O-Feed B.V.          | <a href="http://www.fermofeed.nl">www.fermofeed.nl</a>                     | De Peel 1<br>5411VD, ZEELAND<br>Noord-Brabant                  | +31413274275            | sales@fermofeed.com  |
| <b>22</b>                 | Teeuwissen Products B.V.  | <a href="http://www.teeuwissen.nl">www.teeuwissen.nl</a>                   | Korte Oijen 6<br>5433NE, KATWIJK<br>NB, Noord-Brabant          | +31485316744            | j.koekkoek@teeuwissen.nl   |
| <b>23</b>                 | Agriplan Consultants B.V. | <a href="http://www.agriplan.nl">www.agriplan.nl</a>                       | Woudrichemseweg 36<br>A, 4286LB, ALMKERK<br>Noord-Brabant      | +31183406060            | jvdriet@agriplan.nl  |
| <b>24</b>                 | Zuid-Chemie B.V.          | <a href="http://www.zuidchemie.com">www.zuidchemie.com</a>                 | Westkade 38 A<br>4551BV, SAS VAN<br>GENT, Zeeland              | +31115456133            | <a href="mailto:eric.van-de-plasse@zuidchemie.com">eric.van-de-plasse@zuidchemie.com</a> |
| <b>25</b>                 | Elburg Global B.V.        | <a href="http://www.elburgglobal.nl">www.elburgglobal.nl</a>               | Van Kinsbergenstraat<br>5, 8081CL, ELBURG<br>Gelderland        | +31525682309            | rvv@elburgglobal.nl  |
| <b>26</b>                 | Mevo Holland B.V.         | <a href="http://www.mevoholland.nl">www.mevoholland.nl</a>                 | Westbroekerweg 112<br>1991LT,<br>VELSERBROEK<br>Noord-Holland  | +31235254466            | <a href="mailto:Ans.Peterink@mevoholland.nl">Ans.Peterink@mevoholland.nl</a>             |
| <b>27</b>                 | Bosman Global Supply B.V. | <a href="http://www.bosmanglobal.com">www.bosmanglobal.com</a>             | Rijksstraatweg 7<br>3316EE,<br>DORDRECHT<br>Zuid-Holland       | +31786534444            | info@bs-gg.com   |

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| 28                 | Fancom B.V.                                  | <a href="http://www.fancom.com">www.fancom.com</a>                 | Industrieterr<br>Panningen 34<br>5981NK PANNINGEN<br>Limburg     | +31773069600     | <a href="mailto:fancom@fancom.com">fancom@fancom.com</a>             |
| 29                 | Damaro                                       | <a href="http://www.damaro.com">www.damaro.com</a>                 | Molenlaan 293<br>3055GG<br>ROTTERDAM<br>Zuid-Holland             | +31102850218     | <a href="mailto:info@damaro.nl">info@damaro.nl</a>                   |
| 30                 | E&A Scheer<br>B.V.                           | <a href="http://www.rum.nl">www.rum.nl</a>                         | Herengracht 316<br>1016CD<br>AMSTERDAM<br>Noord-Holland          | +31206243412     | ed@rum.nl  |
| 31                 | Dika-fabrieken<br>B.V.                       | <a href="http://www.dika.nl">www.dika.nl</a>                       | Buiten de Veerpoort 5<br>2871CC<br>SCHOONHOVEN<br>Zuid-Holland   | +31182382665     | jgd@dika.nl  |
| 32                 | Marel Stork<br>Poultry<br>Processing<br>B.V. | <a href="http://www.storkpoultry.com">www.storkpoultry.com</a>     | Handelstraat 3<br>5831AV, BOXMEER<br>Noord-Brabant               | +31485586210     | <a href="mailto:anton.deweerd@stork.com">anton.deweerd@stork.com</a> |
| 33                 | Agriment<br>International<br>B.V.            | <a href="http://www.agriment.com">www.agriment.com</a>             | Zonnenbergstraat 34<br>H, 7384DL, WILP<br>GLD, Gelderland        | +31571274040     | <a href="mailto:j.v.laar@agriment.com">j.v.laar@agriment.com</a>     |
| 34                 | FDN Group                                    | <a href="http://www.fdn-engineering.nl">www.fdn-engineering.nl</a> | Laan van Vlaanderen<br>333, 1066WB<br>AMSTERDAM<br>Noord-Holland | +31203306260     | <a href="mailto:info@fdn-engineering.nl">info@fdn-engineering.nl</a> |

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| 35                 | Tradinco Instrumenten - Apparaten BV | <a href="http://www.tradinco.com">www.tradinco.com</a>                   | Industrieweg 74<br>2651BD, BERKEL EN<br>RODENRIJS<br>Zuid-Holland | +31105112911     | <a href="mailto:r.derksen@tradinco.com">r.derksen@tradinco.com</a>         |
| 36                 | Holland Oasis B.V.                   | <a href="http://www.hollandoasis.com">www.hollandoasis.com</a>           | Rijksboom 46<br>3071AX<br>ROTTERDAM<br>Zuid-Holland               | +31104363544     | <a href="mailto:hollandoasis@planet.nl">hollandoasis@planet.nl</a>         |
| 37                 | Iribov                               | <a href="http://www.iribov.nl">www.iribov.nl</a>                         | Middenweg 591 B<br>1704BH<br>HEERHUGOWAARD<br>Noord-Holland       | +31725742427     | <a href="mailto:eloyboon@iribov.nl">eloyboon@iribov.nl</a>                 |
| 38                 | Cowhouse International B.V.          | <a href="http://www.cowhouse.nl">www.cowhouse.nl</a>                     | Splitting 3<br>9281KJ, HARKEMA<br>Friesland                       | +31512360375     | <a href="mailto:rinse@cowhouse.nl">rinse@cowhouse.nl</a>                   |
| 39                 | Vostermans Ventilation B.V.          | <a href="http://www.vostermans.com">www.vostermans.com</a>               | Parlevinkerweg 54<br>5928NV, VENLO<br>Limburg                     | +31773893232     | <a href="mailto:marketing@vostermans.com">marketing@vostermans.com</a>     |
| 40                 | Deltares                             | <a href="http://www.deltares.com">www.deltares.com</a>                   | Stieltjesweg 2<br>2628CK, DELFT<br>Zuid-Holland                   | +31883358348     | <a href="mailto:jan.verkade@deltares.nl">jan.verkade@deltares.nl</a>       |
| 41                 | Gerald Green Support                 | <a href="http://www.geraldgreensupport.nl">www.geraldgreensupport.nl</a> | Dorpsstraat 148<br>1733AR, NIEUWE<br>NIEDORP<br>Noord-Holland     | +31226411623     | <a href="mailto:info@geraldgreensupport.nl">info@geraldgreensupport.nl</a> |

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| 42                 | Veldhuyzen Kaas B.V.                               | <a href="http://www.veldhuyzenkaas.nl">www.veldhuyzenkaas.nl</a> | Beneluxweg 22<br>2411NG,<br>BODEGRAVEN<br>Zuid-Holland              | +31172619226     | <a href="mailto:mvanstek@veldhuyzenkaas.nl">mvanstek@veldhuyzenkaas.nl</a> |
| 43                 | Print Affair                                       | <a href="http://www.printaffair.com">www.printaffair.com</a>     | Van Boetzelaerstraat<br>44 HS, 1051CX<br>AMSTERDAM<br>Noord-Holland | +31206842730     | <a href="mailto:ron@printaffair.com">ron@printaffair.com</a>               |
| 44                 | Ostra International                                | <a href="http://www.ostra.nl">www.ostra.nl</a>                   | Oenemawei 1<br>8542AE, TERKAPLE<br>Friesland                        | +31566688797     | <a href="mailto:info@ostra.nl">info@ostra.nl</a>                           |
| 45                 | V.E.K.<br>Adviesgroep                              | <a href="http://www.vek.nl">http://www.vek.nl/</a>               | Jupiter 433, 2675 LX<br>HONSELERSDIJK                               | +31174389666     | <a href="mailto:info@vek.nl">info@vek.nl</a>                               |
| 46                 | Van de Leur<br>Banketspecialit<br>eiten B.V.       | <a href="http://www.vandeleur.nl">www.vandeleur.nl</a>           | De Marne 2, 8701PT<br>BOLSWARD,<br>Friesland                        | +31515575717     | <a href="mailto:p.scholten@vandeleur.nl">p.scholten@vandeleur.nl</a>       |
| 47                 | Food<br>Technology<br>Noord-Oost<br>Nederland B.V. | <a href="http://www.ftnon.com">www.ftnon.com</a>                 | Bedrijvenpark Twente<br>20<br>7602KA , ALMELO<br>Overijssel         | +31546574222     | <a href="mailto:e.kleinmeijer@ftnon.com">e.kleinmeijer@ftnon.com</a>       |
| 48                 | VanDrie Group                                      | <a href="http://www.vandriegrup.com">www.vandriegrup.com</a>     | Laan van<br>Malkenschoten 100<br>7333NP, APELDOORN<br>Gelderland    | +31555492152     | <a href="mailto:info@vandriegrup.com">info@vandriegrup.com</a>             |
| 49                 | ProVerde -<br>Trade<br>Strategies                  | <a href="http://www.proverde.nl">www.proverde.nl</a>             | Leidijk 88<br>6681TP, BEMMEL<br>Gelderland                          | +31481840761     | <a href="mailto:mriken@proverde.nl">mriken@proverde.nl</a>                 |

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| 50                 | Helsu International B.V.                        | <a href="http://www.helsu.nl">www.helsu.nl</a>                       | Industrieweg 11<br>7071CK, ULFT<br>Gelderland                     | +31315632525     | info@helsu.nl  |
| 51                 | Vrumona B.V.                                    | <a href="http://www.vrumona.nl">www.vrumona.nl</a>                   | Vrumonaweg 2<br>3981HT, BUNNIK<br>Utrecht                         | +31306568539     | <a href="mailto:export@vrumona.nl">export@vrumona.nl</a>                               |
| 52                 | Besseling Group B.V.                            | <a href="http://www.besseling-group.com">www.besseling-group.com</a> | De Compagnie 38<br>1689AG, ZWAAG<br>Noord-Holland                 | +31229212154     | <a href="mailto:e.vanderzwet@besseling-group.com">e.vanderzwet@besseling-group.com</a> |
| 53                 | Green Growth                                    | <a href="http://www.green-growth.eu">www.green-growth.eu</a>         | Sportlaan 170<br>1185TG<br>AMSTELVEEN<br>Noord-Holland            | +31204161647     | <a href="mailto:gijstarre@green-growth.eu">gijstarre@green-growth.eu</a>               |
| 54                 | Hertel Defence & Offshore                       | <a href="http://www.hertel.com">www.hertel.com</a>                   | Reeweg 20<br>3088KA<br>ROTTERDAM<br>Zuid-Holland                  | +31102993555     | s.baard@ckt.nl   |
| 55                 | Zomer Advies                                    | <a href="http://www.zomer-nl.com">www.zomer-nl.com</a>               | Dorpsstraat 49<br>2343AX<br>OEGSTGEEST<br>Zuid-Holland            | +31653792791     | <a href="mailto:wzomer@solcon.nl">wzomer@solcon.nl</a>                                 |
| 56                 | Pool Bedrijfswagens & Pool Agri Import & Export | <a href="http://www.pool-agri.com">www.pool-agri.com</a>             | Garstweg 8<br>7676ST<br>WESTERHAAR-<br>VRIEZENV WIJK<br>Overijsse | +31546641910     | <a href="mailto:sales@pool-agri.com">sales@pool-agri.com</a>                           |
| 57                 | Bot Flowerbulbs                                 | <a href="http://www.botflowerbulbs.nl">www.botflowerbulbs.nl</a>     | Cornelis Kuinweg 15<br>1619PE, ANDIJK                             | +31228595959     | <a href="mailto:rb@botflowerbulbs.nl">rb@botflowerbulbs.nl</a>                         |

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| 58                 | Kaasmakerij De Jong B.V.              | <a href="http://www.goatcheese.nl">www.goatcheese.nl</a>             | Het Sas 14<br>5131RC, ALPHEN NB,<br>Noord-Brabant        | +31135081316     | <a href="mailto:arjan@goatcheese.nl">arjan@goatcheese.nl</a>                       |
| 59                 | Van der Mey Vers Vlees & Bacon Export | <a href="http://www.vandermey.nl">www.vandermey.nl</a>               | Edisonstraat 16<br>2171TV SASSENHEIM<br>Zuid-Holland     | +31252240240     | <a href="mailto:info@vandermey.nl">info@vandermey.nl</a>                           |
| 60                 | Astenhof B.V.                         | <a href="http://www.volwaard.nl">www.volwaard.nl</a>                 | Ommelse Bos 5<br>5724AZ, OMMEL<br>Noord-Brabant          | +31493681221     | <a href="mailto:lscheepens@flandrex.nl">lscheepens@flandrex.nl</a>                 |
| 61                 | Scelta Mushrooms B.V.                 | <a href="http://www.sceltamushrooms.com">www.sceltamushrooms.com</a> | Heymansstraat 35<br>5927NP, VENLO<br>Limburg             | +31773241020     | <a href="mailto:janklerken@sceltamushrooms.com">janklerken@sceltamushrooms.com</a> |
| 62                 | Goorhuis B.V.                         | <a href="http://www.goorhuis.com">www.goorhuis.com</a>               | Hulstweg 16<br>3774TM<br>KOOTWIJKERBROEK<br>, Gelderland | +31342441088     | <a href="mailto:info@goorhuis.com">info@goorhuis.com</a>                           |
| 63                 | Hammink International B.V.            | <a href="http://www.hammink.nl">www.hammink.nl</a>                   | Lange Dijk 2<br>7064LG, SILVOLDE<br>Gelderland           | +31315681864     | <a href="mailto:info@hammink.nl">info@hammink.nl</a>                               |
| 64                 | J.D.Maarse en Zonen B.V.              | <a href="http://www.maarse.nl">www.maarse.nl</a>                     | Oosteinderweg 489<br>1432BJ, AALSMEER<br>Noord-Holland   | +31297324683     | <a href="mailto:smelt@maarse.nl">smelt@maarse.nl</a>                               |
| 65                 | Th. Hof en Zn. B.V                    | <a href="http://www.hofbalkbrug.nl">www.hofbalkbrug.nl</a>           | Zwolseweg 163<br>7707AE, BALKBRUG<br>Overijssel          | +31523656341     | <a href="mailto:info@hofbalkbrug.nl">info@hofbalkbrug.nl</a>                       |
| 66                 | Verbeek"s Opfokbedrijven B.V.         | <a href="http://www.verbeek.nl">www.verbeek.nl</a>                   | De Hooge Hoek 2A<br>3927GG, RENSWOUD<br>E, Utrecht       | +31318578250     | <a href="mailto:verbrugge@verbeek.nl">verbrugge@verbeek.nl</a>                     |



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| 67                 | Hortifocus                          | -----  | Pater Damiaanstraat<br>48, 2131EL<br>HOOFDDORP          | +31235633575     | <a href="mailto:Cees.dekreij@12move.nl">Cees.dekreij@12move.nl</a>     |
| 68                 | Evers Specials<br>/ TG Germogli     | <a href="http://www.eversspecials.nl">www.eversspecials.nl</a> | Stationsstraat 33<br>6515AA, NIJMEGEN<br>Gelderland     | +31243481422     | <a href="mailto:k.kruik@eversspecials.nl">k.kruik@eversspecials.nl</a> |
| 69                 | Rijnplant B.V.                      | <a href="http://www.rijnplant.com">www.rijnplant.com</a>       | Hofzichtlaan 5<br>2678NC, DE LIER                       | +31174445690     | <a href="mailto:pieter@rijnplant.com">pieter@rijnplant.com</a>         |
| 70                 | F.Wellink<br>Lekkerkerk B.V.        | <a href="http://www.wellink.com">www.wellink.com</a>           | Jan Tomstraat 10<br>2941CD,<br>LEKKERKERK               | +31180663100     | <a href="mailto:info@wellink.com">info@wellink.com</a>                 |
| 71                 | HOS B.V.                            | <a href="http://www.hosbv.com">www.hosbv.com</a>               | Prins Bernhardlaan 30,<br>1934ES EGMOND<br>AAN DEN HOEF | +31235404237     | <a href="mailto:info@hosbv.com">info@hosbv.com</a>                     |
| 72                 | Impex-<br>Barneveld B.V.            | <a href="http://www.impex.nl">www.impex.nl</a>                 | Harselaarseweg 129<br>3771MA, BARNEVELD<br>Gelderland   | +31342416641     | <a href="mailto:richard@impex.nl">richard@impex.nl</a>                 |
| 73                 | Alec<br>International               | <a href="http://www.alec-intl.com">www.alec-intl.com</a>       | Jan Deckersstraat 39<br>5591HN, HEEZE<br>Noord-Brabant  | +31649362226     | <a href="mailto:info@alec-intl.com">info@alec-intl.com</a>             |
| 74                 | Saskia Armee<br>foodmarketing       | <a href="http://www.saskia-armee.com">www.saskia-armee.com</a> | Panamalaan 2 H<br>1019AZ<br>AMSTERDAM                   | +31654302193     | <a href="mailto:info@saskia-armee.com">info@saskia-armee.com</a>       |
| 75                 | W. van der<br>Meer en Zonen<br>B.V. | <a href="http://www.wvandermeer.nl">www.wvandermeer.nl</a>     | It Heech 44<br>9035AE, DRONRYP<br>Friesland             | +31517231641     | <a href="mailto:info@wvandermeer.nl">info@wvandermeer.nl</a>           |

| Agriculture Sector | Company Name                 | Website  | Address   | Telephone Number | E-mail Address   |
|--------------------|------------------------------|--|---|------------------|--|
| 76                 | Jan Zandbergen B.V.          | <a href="http://www.janzandbergen.nl">www.janzandbergen.nl</a>       | Bobinestraat 29<br>3903KE,<br>VEENENDAAL<br>Utrecht       | +31318563563     | <a href="mailto:jochem@janzandbergen.nl">jochem@janzandbergen.nl</a>   |
| 77                 | Heemskerk International B.V. | <a href="http://www.ingbur-heemskerk.nl">www.ingbur-heemskerk.nl</a> | Schutweg 6<br>5087TS, DIESEN<br>Noord-Brabant             | +31135051658     | <a href="mailto:ena.heemskerk@hk-int.com">ena.heemskerk@hk-int.com</a> |
| 78                 | FVH Holding B.V.             | -----  | Laagerfseweg 2<br>3931PE,<br>WOUDENBERG<br>Utrecht        | +31651522771     | <a href="mailto:rene@fvholding.nl">rene@fvholding.nl</a>               |
| 79                 | Win-Win Marketing & Branding | <a href="http://www.winwinmanagement.nl">www.winwinmanagement.nl</a> | Cantorij 9<br>5688EE, OIRSCHOT<br>Noord-Brabant           | +31499570257     | <a href="mailto:win@winwinmarketing.eu">win@winwinmarketing.eu</a>     |
| 80                 | Simplot Europe B.V.          | <a href="http://www.simplot.eu">www.simplot.eu</a>                   | Het Goorke 61<br>4906CZ<br>OOSTERHOUT NB<br>Noord-Brabant | +31162492090     | <a href="mailto:ojorritsma@simplot.nl">ojorritsma@simplot.nl</a>       |

| Agriculture Sector | Knowledge institute Name                        | Website  | Address                                | Telephone Number | E-mail Address   |
|--------------------|---|--|--|------------------|--|
| 1                  | Agricultural Economics Research Institute (LEI) | <a href="http://www.lei.wur.nl">www.lei.wur.nl</a> | Alexanderveld 5<br>2585DB<br>The Hague | +31703358330     | <a href="mailto:informatie.lei@wur.nl">informatie.lei@wur.nl</a> |

| Agriculture Sector | Knowledge institute Name  | Website  | Address   | Telephone Number | E-mail Address   |
|--------------------|---|--|---|------------------|--|
| 2                  | International Institute for Land Reclamation and Improvement (ILRI) | <a href="http://www.ilri.nl">www.ilri.nl</a>                                   | Droevendaalsesteeg 3<br>Buildingnumber 101<br>6708PB, Wageningen          | +31317480700     | <a href="mailto:info.alterra@wur.nl">info.alterra@wur.nl</a>                     |
| 3                  | Institute for Fisheries Research (IMARES) in IJmuiden               | <a href="http://www.imares.wur.nl">www.imares.wur.nl</a>                       | IJmuiden<br>Haringkade 1<br>1976CP, IJmuiden                              | +31317480900     | <a href="mailto:imares@wur.nl">imares@wur.nl</a>                                 |
| 4                  | Wageningen UR Livestock Research                                    | <a href="http://www.livestockresearch.wur.nl">www.livestockresearch.wur.nl</a> | Edelhertweg 15<br>8219PH, Lelystad  | +31320238238     | <a href="mailto:info.livestockresearch@wur.nl">info.livestockresearch@wur.nl</a> |
| 5                  | Central Veterinary Institute (CVI-Lelystad)                         | <a href="http://www.cvi.wur.nl">www.cvi.wur.nl</a>                             | Bezoekadres<br>Nevenvestiging<br>Edelhertweg 15<br>8219PH, Lelystad       | +31320238800     | <a href="mailto:info.cvi@wur.nl">info.cvi@wur.nl</a>                             |
| 6                  | Plant Research International (PRI)                                  | <a href="http://www.pri.wur.nl">www.pri.wur.nl</a>                             | Droevendaalsesteeg 1,<br>Radix (building 107),<br>6708PB, Wageningen      | +31317486001     | <a href="mailto:info.plant@wur.nl">info.plant@wur.nl</a>                         |
| 7                  | Applied Plant Research (PPO)  | <a href="http://www.ppo.wur.nl">www.ppo.wur.nl</a>                             | Droevendaalsesteeg 1,<br>Radix, building no.<br>107, 6708PB<br>Wageningen | +31320291111     | <a href="mailto:info.ppo@wur.nl">info.ppo@wur.nl</a>                             |

| <b>Agriculture Sector</b> | <b>Knowledge institute Name</b>                                    | <b>Website</b>   | <b>Address</b>   | <b>Telephone Number</b> | <b>E-mail Address</b>                                      |
|---------------------------|--|--|--|-------------------------|--|
| <b>8</b>                  | Wageningen UR<br>Greenhouse Horticulture                           | <a href="http://www.glastuinbouw.wur.nl">www.glastuinbouw.wur.nl</a>             | Costerweg 50<br>Building no. 400<br>6701BH, Wageningen         | +31317480100            | <a href="mailto:info@wur.nl">info@wur.nl</a>               |
| <b>9</b>                  | RIKILT -<br>Institute of Food Safety                               | <a href="http://www.rikilt.wur.nl">www.rikilt.wur.nl</a>                         | Akkermaalsbos 2<br>Building no. 123<br>6708WB,<br>WAGENINGEN   | +31317480256            | <a href="mailto:info.rikilt@wur.nl">info.rikilt@wur.nl</a> |
| <b>10</b>                 | Groene Kennis<br>Coöperatie  | <a href="http://www.groenekenniscooperatie.nl">www.groenekenniscooperatie.nl</a> | Groene Kennis<br>Coöperatie<br>Horaplantsoen 18<br>6717LT, Ede | +31318648300            | <a href="mailto:nfo@gkc.nl">nfo@gkc.nl</a>                 |
| <b>11</b>                 | Wageningen<br>Business School                                      | <a href="http://www.wbs.wur.nl">www.wbs.wur.nl</a>                               | Lawickse Allee 11<br>Gebouw 425<br>6711AN, Wageningen          | +31317481622            | <a href="mailto:info.wbs@wur.nl">info.wbs@wur.nl</a>       |
| <b>12</b>                 | Wageningen<br>International  | <a href="http://www.wur.nl">www.wur.nl</a>                                       | Costerweg 50<br>Building no. 400<br>6701BH, Wageningen         | +31317480100            | <a href="mailto:info@wur.nl">info@wur.nl</a>               |
| <b>13</b>                 | Agro-<br>technology &<br>Food<br>Innovations                       | <a href="http://www.fbr.wur.nl">www.fbr.wur.nl</a>                               | Gebouw 118<br>Bornse Weilanden 9<br>6708WG, Wageningen         | +31317480084            | <a href="mailto:info.fbr@wur.nl">info.fbr@wur.nl</a>       |
| <b>14</b>                 | Department of<br>Animal<br>Sciences of<br>Wageningen<br>University | <a href="http://www.zod.wur.nl">www.zod.wur.nl</a>                               | Marijkeweg 40<br>building 531<br>6709PG Wageningen             | +31317483952            | <a href="mailto:office.as@wur.nl">office.as@wur.nl</a>     |

| Agriculture Sector | Knowledge institute Name                                     | Website  | Address   | Telephone Number | E-mail Address   |
|--------------------|--|--|---|------------------|--|
| 15                 | NIVAP  | <a href="http://www.nivap.nl">www.nivap.nl</a>                 | Van Stolkweg 31<br>2585JN, DEN HAAG<br>Zuid-Holland               | +31703589331     | <a href="mailto:schipper@nivap.nl">schipper@nivap.nl</a>       |
| 16                 | Webisrehberi Bedrijfsinformatie B.V.                         | <a href="http://www.webisrehberi.com">www.webisrehberi.com</a> | Tijnmuiden 40<br>1046AL AMSTERDAM<br>Noord-Holland                | +31204866388     | <a href="mailto:info@webisrehberi.nl">info@webisrehberi.nl</a> |
| 17                 | PTC+   | <a href="http://www.ptcplus.com">www.ptcplus.com</a>           | Wesselseweg 34<br>3771PC BARNEVELD<br>Gelderland                  | +31342406500     | <a href="mailto:m.vanmil@ptcplus.com">m.vanmil@ptcplus.com</a> |
| 18                 | KIT Development Policy & Practice, Business Development Unit | <a href="http://www.kit.nl">www.kit.nl</a>                     | Mauritskade 63<br>1092AD<br>AMSTERDAM<br>Noord-Holland            | +31205688223     | <a href="mailto:Development@kit.nl">Development@kit.nl</a>     |
| 19                 | Aequor   | <a href="http://www.aequor.nl">www.aequor.nl</a>               | Horaplantsoen 18<br>6717LT, EDE GLD<br>Gelderland                 | +31318649528     | <a href="mailto:fvkoot@aequor.nl">fvkoot@aequor.nl</a>         |
| 20                 | Alterra - Research Institute for the Green World (Alterra)   | <a href="http://www.alterra.wur.nl">www.alterra.wur.nl</a>     | Droevendaalsesteeg 3<br>Buildingnumber: 101<br>6708PB, Wageningen | +31317480700     | <a href="mailto:fo.alterra@wur.nl">fo.alterra@wur.nl</a>       |

| Energy Sector | Company Name                      | Website  | Address  | Telephone Number | E-mail Address  |
|---------------|-----------------------------------|--|--|------------------|---|
| 1             | Gasunie                           | <a href="http://www.gasunie.nl">www.gasunie.nl</a>             | Concourslaan 17<br>9727KC, Groningen           | +31505219111     | <a href="mailto:communicatie@gasunie.nl">communicatie@gasunie.nl</a><br>- |
| 2             | Gas Transport Services B.V. (GTS) | <a href="http://www.gastransport.nl">www.gastransport.nl</a>   | Concourslaan 17<br>9727KC, Groningen           | +31505212255     | <a href="mailto:info@gastransport.nl">info@gastransport.nl</a><br>-       |
| 3             | GasTerra                          | <a href="http://www.gasterra.nl">www.gasterra.nl</a>           | Rozenburglaan 11<br>9727DL, Groningen          | +31503648648     | <a href="mailto:communicatie@gasterra.nl">communicatie@gasterra.nl</a>    |
| 4             | NAM                               | <a href="http://www.nam.nl">www.nam.nl</a>                     | Schepersmaat 2<br>9405TA, Assen                | +31592369111     | -----   |
| 5             | Essent                            | <a href="http://www.essent.nl">www.essent.nl</a>               | Willemsplein 4<br>5211AK 's<br>Hertogenbosch   | +31738534939     | <a href="mailto:mediarelaties@essent.nl">mediarelaties@essent.nl</a>      |
| 6             | Eneco                             | corporatenl.eneco.nl   | -----  | +31888960312     | -----   |
| 7             | Nuon                              | <a href="http://www.nuon.nl">www.nuon.nl</a>                   | Spaklerweg 20<br>1096BA, Amsterdam             | +31268450271     | -----   |
| 8             | Arcadis                           | www.arcadis.nl   | Nieuwe Stationsstraat<br>10,6811KS, ARNHEM     | +31263778911     | -----   |
| 9             | Ballast Nedam                     | <a href="http://www.ballast-nedam.nl">www.ballast-nedam.nl</a> | Ringwade 71<br>3439LM, Nieuwegein              | +31302853333     | -----   |
| 10            | Composite Technology Centre (CTC) | <a href="http://www.ctcgroup.nl">www.ctcgroup.nl</a>           | David Ricardostraat 1,<br>7559SH, Hengelo (O)  | +31747600100     | <a href="mailto:info@ctcgroup.nl">info@ctcgroup.nl</a>                    |
| 11            | Croon Electrotechniek             | <a href="http://www.croon.nl">www.croon.nl</a>                 | -----  | -----            | -----   |
| 12            | Fugro                             | www.fugro.com  | Veurse Achterweg 10<br>2264SG,<br>Leidschendam | +31703111422     | <a href="mailto:holding@fugro.com">holding@fugro.com</a>                  |

| Energy Sector | Company Name                | Website  | Address   | Telephone Number | E-mail Address   |
|---------------|-----------------------------|--|---|------------------|--|
| 13            | GustoMSC                    | <a href="http://www.gustomsc.nl">www.gustomsc.nl</a>                       | Karel Doormanweg 66,<br>3115JD, Schiedam            | +31102320000     | <a href="mailto:marketing@GustoMSC.com">marketing@GustoMSC.com</a>           |
| 14            | MECAL                       | <a href="http://www.mecal.eu">www.mecal.eu</a>                             | Capitool 64<br>7521PL, Enschede                     | +31534821400     | <a href="mailto:info@mecal.eu">info@mecal.eu</a>                             |
| 15            | Meewind                     | <a href="http://www.meewind.nl">www.meewind.nl</a>                         | Leidsevaart 594<br>2014HT, Haarlem                  | +31237114454     | <a href="mailto:info@meewind.nl">info@meewind.nl</a>                         |
| 16            | GreenChoice                 | <a href="http://www.greenchoice.nl">www.greenchoice.nl</a>                 | Pieter de Hoochweg<br>108, 3024BH,<br>Rotterdam     | +31104782326     | -----  |
| 17            | NGup                        | <a href="http://www.ngup.com">www.ngup.com</a>                             | Van den Bergsweg 47,<br>7442CK, Nijverdal           | +31548636290     | <a href="mailto:info@NGup.com">info@NGup.com</a>                             |
| 18            | Raedthuys Groep             | <a href="http://www.raedthuys.nl">www.raedthuys.nl</a>                     | Hengelosestraat 569<br>7521AG, ENSCHEDE             | +31534341200     | -----  |
| 19            | Sif Group                   | <a href="http://www.sif-group.com">www.sif-group.com</a>                   | Mijnheerkensweg 33<br>6041TA, Roermond              | +31475385777     | <a href="mailto:info@sif-group.com">info@sif-group.com</a>                   |
| 20            | Ulstein Sea of Solutions    | <a href="http://www.seaofsolutions.nl">www.seaofsolutions.nl</a>           | Churchillsingel 432-<br>446, 3137XB,<br>Vlaardingen | +31104750011     | <a href="mailto:info@seaofsolutions.nl">info@seaofsolutions.nl</a>           |
| 21            | Van Oord                    | <a href="http://www.vanoord.com">www.vanoord.com</a>                       | Watermanweg 64<br>3067GG, Rotterdam                 | +31104478444     | <a href="mailto:info@vanoord.com">info@vanoord.com</a>                       |
| 22            | Wind Energy Solutions (WES) | <a href="http://www.windenergysolutions.nl">www.windenergysolutions.nl</a> | De Veken 206,<br>1716KJ, Opmeer                     | +31226425150     | <a href="mailto:info@windenergysolutions.nl">info@windenergysolutions.nl</a> |
| 23            | E.ON                        | <a href="http://www.eon.nl">www.eon.nl</a>                                 | Dr. Holtroplan 2-28<br>5652XR, Eindhoven            | 0800 – 0301      | -----  |
| 24            | EPZ                         | <a href="http://ww.epz.nl">ww.epz.nl</a>                                   | Zeedijk 32<br>4454PM, Borssele                      | +31113356000     | <a href="mailto:info@epz.nl">info@epz.nl</a>                                 |

| Energy Sector | Company Name  | Website  | Address   | Telephone Number | E-mail Address   |
|---------------|---|--|---|------------------|--|
| 25            | RWE   | <a href="http://www.rwe.nl">www.rwe.nl</a>                             | Ondernemersdesk<br>Postbus 1484<br>5200 BM 's-<br>Hertogenbosch | 0900-2793793     | -----  |
| 26            | Zuidwending<br>aardgasbuffer                            | <a href="http://www.agbzw.nl">www.agbzw.nl</a>                         | Postbus 8045<br>9702KA, Groningen                               | +31505213052     | -----  |
| 27            | Shell   | <a href="http://www.shell.nl">www.shell.nl</a>                         | -----   | -----            | -----  |
| 28            | Van Tonningen<br>Consultancy<br>B.V. / Malmok<br>Vision | <a href="http://www.malmokvision.com">www.malmokvision.com</a>         | Waterschapslaan 15<br>1261JR, BLARICUM<br>Noord-Holland         | +31847380240     | <a href="mailto:htonningen@malmokvision.com">htonningen@malmokvision.com</a>             |
| 29            | PanTerra<br>Geoconsultants<br>B.V.                      | <a href="http://www.panterra.nl">www.panterra.nl</a>                   | Weversbaan 1 -3<br>2352BZ<br>LEIDERDORP<br>Zuid-Holland         | +31715813505     | <a href="mailto:g.van.de.bilt@panterra.nl">g.van.de.bilt@panterra.nl</a>                 |
| 30            | E-Energy<br>Market B.V.                                 | <a href="http://www.E-EnergyMarket.com">www.E-EnergyMarket.com</a>     | Klipperweg 74<br>1113GZ, DIEMEN<br>Noord-Holland                | +31208456549     | <a href="mailto:ErikGroen@E-EnergyMarket.com">ErikGroen@E-EnergyMarket.com</a>           |
| 31            | Durasolar   | <a href="http://www.durasolar.nl">www.durasolar.nl</a>                 | Kervel 4<br>6942SC, DIDAM<br>Gelderland                         | +31316712029     | <a href="mailto:pstuijt@durasolar.nl">pstuijt@durasolar.nl</a>                           |
| 32            | Atrel B.V./Artel<br>Engineered<br>Gas Systems           | <a href="http://www.atrel-gassystems.com">www.atrel-gassystems.com</a> | Glashorst 112<br>3925BV<br>SCHERPENZEEL<br>GLD, Gelderland      | +31332860204     | <a href="mailto:otto.maitimu@atrel-gassystems.com">otto.maitimu@atrel-gassystems.com</a> |



| Energy Sector | Company Name  | Website  | Address                              | Telephone Number | E-mail Address                                     |
|---------------|---------------|--|--------------------------------------|------------------|--|
| 33            | ECOFYS        | <a href="http://www.ecofys.com">www.ecofys.com</a>             | Kanaalweg 16-A<br>3526KL, Utrecht    | +31306623300     | <a href="mailto:info@ecofys.nl">info@ecofys.nl</a> |
| 34            | TNO bedrijven | <a href="http://www.tno-bedrijven.nl">www.tno-bedrijven.nl</a> | Schoemakerstraat 97<br>2628VK, Delft | +31888669919     | -----  |
| 35            | Electrabel    | <a href="http://www.electrabel.com">www.electrabel.com</a>     | Grote Voort 291<br>8041BL, Zwolle    | +31887692900     | -----  |

| Energy Sector | Knowledge institute Name                                     | Website  | Address   | Telephone Number | E-mail Address   |
|---------------|--|--|---|------------------|--|
| 1             | Netherlands Organisation for Applied Scientific Research TNO | <a href="http://www.tno.nl">www.tno.nl</a>                   | Laan van Westenenk<br>501, 7334 DT<br>Apeldoorn   | +31888662212     | <a href="mailto:infodesk@tno.nl">infodesk@tno.nl</a><br>-    |
| 2             | CE Delft   | <a href="http://www.ce.nl">www.ce.nl</a>                     | Oude Delft 180<br>2611 HH Delft                   | +31152150150     | <a href="mailto:ce@ce.nl">ce@ce.nl</a><br>-                  |
| 3             | Energy Delta Institute                                       | <a href="http://www.energydelta.org">www.energydelta.org</a> | Laan Corpus den<br>Hoorn 300<br>9728JT, Groningen | +31505248300     | <a href="mailto:info@energydelta.nl">info@energydelta.nl</a> |
| 4             | Delft Energy Initiative                                      | <a href="http://www.tudelft.nl">www.tudelft.nl</a>           | 2600AA , Delft                                    | +31152789111     | <a href="mailto:info@tudelft.nl">info@tudelft.nl</a>         |
| 5             | Energy research Centre of the Netherlands                    | <a href="http://www.ecn.nl">www.ecn.nl</a>                   | Westerduinweg 3,<br>1755 LE Petten                | +31224564949     | <a href="mailto:info@ecn.nl">info@ecn.nl</a> ;               |

| Energy Sector | Knowledge institute Name                             | Website  | Address  | Telephone Number | E-mail Address   |
|---------------|--|--|--|------------------|--|
| 6             | WMC  | <a href="http://www.wmc.eu">www.wmc.eu</a>                           | Kluisgat 5<br>1771MV Wieringerwerf   | +31227504949     | <a href="mailto:info@wmc.eu">info@wmc.eu</a>                               |
| 7             | NODE   | <a href="http://www.energyresearch.nl">www.energyresearch.nl</a>     | Mekelweg 15<br>2629JB, Delft   | -----            | -----  |
| 8             | Utrecht Centre for Energy research (UCE)             | <a href="http://www.uce-uu.nl">www.uce-uu.nl</a>                     | Van Unnikgebouw,<br>Jan, Zonneveldvleugel<br>Heidelberglaan 2<br>3584CS, Utrecht | +31302537641     | <a href="mailto:info@uce-uu.nl">info@uce-uu.nl</a>                         |
| 9             | ERA-NET Bioenergy                                    | <a href="http://www.eranetbioenergy.net">www.eranetbioenergy.net</a> | 3503RE, Utrecht  | +31886022458     | <a href="mailto:kees.kwant@agentschapnl.nl">kees.kwant@agentschapnl.nl</a> |
| 10            | Energy research in Technische Universiteit Eindhoven | <a href="http://www.tue.nl">www.tue.nl</a>                           | Connector 1.15b<br>Het Eeuwsel 6<br>5612 AS Eindhoven                            | +31402474463     | <a href="mailto:eei@tue.nl">eei@tue.nl</a>                                 |
| 11            | Compuplan Kennisinstituut voor geo-Informatica       | <a href="http://www.compuplan.nl">www.compuplan.nl</a>               | Maasstraat 5<br>5431EB CUIJK<br>Noord-Brabant                                    | +31485471065     | <a href="mailto:george@compuplan.nl">george@compuplan.nl</a>               |

| ICT Sector | Company Name | Website  | Address                           | Telephone Number | E-mail Address                                   |
|------------|--------------|--|-----------------------------------|------------------|--|
| 1          | Nobel        | <a href="http://www.nobel.nl">www.nobel.nl</a>           | Gooimeer 18, 1411DE<br>Naarden    | 0882356655       | <a href="mailto:info@nobel.nl">info@nobel.nl</a> |
| 2          | Berenschot   | <a href="http://www.berenschot.nl">www.berenschot.nl</a> | Europalaan 40,<br>3526KS, Utrecht | 0302916916       | -----  |

| ICT Sector | Knowledge institute Name                            | Website          | Address                           | Telephone Number | E-mail Address    |
|------------|---|------------------|-----------------------------------|------------------|-------------------|
| 1          | Netherlands Institute for Research on ICT (NIRICT)  | nirict.3tu.nl    | P.O. Box 217, 7500 AE, Enschede   | +31534898031     | info@nirict.nl    |
| 2          | The Centre of Expertise (HEC)                       | www.hec.nl       | P.O. Box 18607, 2502 EP, Den Haag | +31703514997     | info@hec.nl       |
| 3          | ICT~Office (Branche organization for ICT companies) | www.ictoffice.nl | P.O. Box 401, 3440 AK, Woerden    | +31348493636     | info@ictoffice.nl |

| Financial Service Sector | Knowledge institute Name     | Website                        | Address                            | Telephone Number | E-mail Address                 |
|--------------------------|------------------------------|--------------------------------|------------------------------------|------------------|--------------------------------|
| 1                        | The Holland Financial Center | www.hollandfinancialcenter.com | P.O. Box 75926, 1070 AX, Amsterdam | +31207085800     | info@hollandfinancialcentre.nl |

| Tourism Sector | Knowledge institute Name   | Website          | Address                        | Telephone Number | E-mail Address   |
|----------------|----------------------------|------------------|--------------------------------|------------------|------------------|
| 1              | The African Studies Center | www.ascleiden.nl | P.O. Box 9555, 2300 RB, Leiden | +31715273372     | asc@ascleiden.nl |

## Members of the Netherlands African Business Council

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| AgroFair Benelux B.V.                             | <a href="#">African Business Opportunities</a>     | <a href="#">Ballast Nedam International Projects B.V.</a> |
| ANEXX Ecosystem Management                        | <a href="#">Alliance Plus</a>                      | <a href="#">BAM International</a>                         |
| Avery Dennison                                    | <a href="#">AON</a>                                | <a href="#">Bartels Consulting Engineers</a>              |
| Buizer Advies                                     | <a href="#">Atradius Dutch State Business N.V.</a> | <a href="#">Burdock Group</a>                             |
| Continaf B.V.                                     | <a href="#">Argi-ProFocusocus</a>                  | <a href="#">Deltares</a>                                  |
| Drabeny Company LTD                               | <a href="#">Berenschot</a>                         | <a href="#">EBS Zambia</a>                                |
| Dutch Flower Group                                | <a href="#">Better Future</a>                      | <a href="#">Engineers Without Borders - Burundi</a>       |
| Endelea   | <a href="#">Black Swan Consult</a>                 | Equatorial-Garage   |
| Ferdinand Zandbergen B.V.                         | <a href="#">Bourgonje Synergie Management</a>      | <a href="#">Geerlofs Refrigeration</a>                    |
| Flevo Trade Dronten B.V.                          | <a href="#">Bureau Veritas</a>                     | Globalex 33 CC  |
| Foodsteps   | <a href="#">Business for Development</a>           | <a href="#">Holland Machinery B.V.</a>                    |
| FORM International                                | <a href="#">Clifford Chance LLP</a>                | <a href="#">Remco Ruimtebouw B.V.</a>                     |
| Hatchcon B.V.                                     | Contrak B.V.                                       | <a href="#">Royal Haskoning</a>                           |
| Highlands Flowers (pvt) Ltd                       | <a href="#">De Lage Landen International B.V.</a>  | RvDI  |
| Hoogwegt International                            | <a href="#">DUVILLA</a>                            | Spiral Engineering Limited                                |
| Institut de Sélection Animale B.V.                | <a href="#">EllenBliss Consulting</a>              |   |
| International Secured Project Support (ISPS) B.V. | <a href="#">Emecas Finance</a>                     |   |
| Janssen Hatchery Service B.V.                     | EMSA Emerging Markets                              | <b>Energy</b>   |
| Kepto   | <a href="#">EnergyWise</a>                         | CALIMAX Ltd   |
| Koudijs Feed                                      | <a href="#">eVentures Africa Fund B.V.</a>         | <a href="#">E+Co</a>                                      |
| Krisnink Holland                                  | <a href="#">Fabian Koning &amp; Cie</a>            | <a href="#">Ecofys</a>                                    |
| Martod Marketlinks Uganda                         | <a href="#">Figlo</a>                              | <a href="#">Ecoru</a>                                     |

| <b>Agriculture</b>                      | <b>Business Services</b>                                      | <b>Energy</b>                                   |
|---|---|---|
| <b>Maximum Trading B.V.</b>             | <a href="#">FMO</a>   | Foundation Rural Energy Services                |
| <b>Multi-trex Integrated Foods PLC</b>  | Focus On Vision   | <a href="#">Kwasi Ohene Dwumfour Co Ltd</a>     |
| <b>Mush Comb</b>                        | Friends for Life  | <a href="#">Pon Holdings</a>                    |
| <b>Omnivent Techniek B.V..</b>          | <a href="#">Goodwell Investments B.V.</a>                     | <a href="#">Solarix B.V.</a>                    |
| <b>Plumex BV</b>                        | Hibiscus Trading Sarl   | <a href="#">TellCo Europe</a>                   |
| <b>Preijde Bloembollen</b>              | Hoefsloot Consult   | <a href="#">The Wind Factory</a>                |
| <b>Primazia Agro Negocios</b>           | <a href="#">ING Bank</a>                                      | <a href="#">TKF</a>                             |
| <b>Primstar</b>                         | <a href="#">Interliaise</a>                                   | Victron Energy B.V.                             |
| <b>Rainbow Sustainable Solutions</b>    | <a href="#">Investment Consulting Associates - ICA B.V.</a>   | <a href="#">Wärtsilä Nederland B.V.</a>         |
| <b>Reefhout</b>                         | Kasidi Consulting   |   |
| <b>RUMPTSTAD B.V.</b>                   | <a href="#">Klein Dutch Consultancy</a>                       |   |
| <b>Sceptrum BV</b>                      | <a href="#">KPMG Management Services B.V.</a>                 | <b>Food &amp; Beverage</b>                      |
| <b>Scherjon Dairy Equipment Holland</b> | <a href="#">Kubita</a>  | Batch Enterprises                               |
| <b>Teeuwissen Holding B.V.</b>          | <a href="#">Lantinga Consultancy B.V.</a>                     | <a href="#">Friesland Campina</a>               |
| <b>The Friesian Agro Consultancy</b>    | <a href="#">Larive International</a>                          | <a href="#">Heineken International</a>          |
| <b>Trouw Nutrition</b>                  | <a href="#">Mango Capital Management B.V.</a>                 | <a href="#">Houz International B.V.</a>         |
| <b>VDL Agrotech</b>                     | <a href="#">MAX vision global concept</a>                     | <a href="#">International Business Group BV</a> |
| <b>Vencomatic B.V.</b>                  | <a href="#">MEYS Emerging Markets Research</a>                | Jan Schoemaker B.V.                             |
| <b>VIV Vreeland</b>                     | <a href="#">Micro Macro Consultants B.V.</a>                  | Prime Food Products                             |
| <b>White Bird International</b>         | <a href="#">Miranda, Correia, Amendoeira &amp; Associados</a> | <a href="#">Smilde Foods B.V.</a>               |
| <b>ZARANT</b>                           | NTC Consultancy & Supply                                      | <a href="#">Vreugdenhil Dairy Foods</a>         |
|   | <a href="#">Oasis Capital Ghana Limited Company</a>           | Vrumona B.V.                                    |
|   | <a href="#">Pan Invest</a>                                    | <a href="#">Worldwide Food Export</a>           |
|   |   |   |

| <b>Electronics &amp; ICT</b>                     | <b>Business Services</b>                                | <b>Machinery, Production &amp; Metalworking</b>                  |
|--|---|--|
| <b>Antech Suppliers</b>                          | <a href="#">PeopleArt International B.V.</a>            | <a href="#">Aa - Dee Machinefabriek Staalbouw Nederland B.V.</a> |
| <b>Avery Dennison</b>                            | <a href="#">PricewaterhouseCoopers Accountants N.V.</a> | <a href="#">AKZO Nobel Car Refinishes B.V.</a>                   |
| <b>dotAfrica</b>                                 | Prins International Consultancy Services                | Cimcool Industrial Products B.V.                                 |
| <b>LUUMS International B.V.</b>                  | <a href="#">PUM</a>                                     | <a href="#">Delta Machinery</a>                                  |
| <b>Melbo productions</b>                         | <a href="#">Rabobank Nederland</a>                      | <a href="#">GEA Grasso International B.V.</a>                    |
| <b>Nice International</b>                        | Rehoboth B.V.   | <a href="#">Hilarius Haarlem Holland B.V.</a>                    |
| <b>Philips Lighting B.V.</b>                     | <a href="#">Resinaf</a>                                 | <a href="#">HiLux5 B.V.</a>                                      |
| <b>PortingXS B.V.</b>                            | <a href="#">Rovalue Capital Africa</a>                  | <a href="#">IHC Hydrohammer B.V.</a>                             |
| <b>Vizada Networks B.V.</b>                      | <a href="#">SGS Nederland B.V.</a>                      | <a href="#">Metaalmij. Van Helvert &amp; Zn. B.V.</a>            |
|  | <a href="#">Silk Invest Limited</a>                     | <a href="#">Meyn Food Processing Technology B.V.</a>             |
|  | <a href="#">SOVEC Management B.V.</a>                   | <a href="#">MPS Red Meat Slaughtering B.V.</a>                   |
| <b>Marine &amp; Off-shore</b>                    | <a href="#">St. Intent</a>                              | <a href="#">Oskam V/F</a>  |
| <b>Aqua for All</b>                              | <a href="#">SUNSIA B.V.</a>                             | <a href="#">SNA Europe (International)</a>                       |
| <b>Damco</b>                                     | <a href="#">SYNERGIE</a>                                | <a href="#">Thomassen Compression Systems B.V.</a>               |
| <b>Damen Shipyards</b>                           | <a href="#">TBL Mirror fund</a>                         | <a href="#">WVL Staalbouwers B.V.</a>                            |
| <b>Delmas Holland B.V.</b>                       | <a href="#">Team Pro</a>                                |  |
| <b>Dockwise Shipping B.V.</b>                    | <a href="#">Terwel</a>                                  |  |
| <b>Dredging and Contracting Rotterdam B.V.</b>   | <a href="#">The Risk Advisory Group</a>                 | <b>Oil &amp; Gas</b>   |
| <b>Haven Amsterdam</b>                           | <a href="#">V Group B.V.</a>                            | <a href="#">Bluewater Energy Services B.V.</a>                   |
| <b>Heerema Marine Contractors Nederland B.V.</b> | <a href="#">Vieval</a>                                  | Crescat Consult  |
| <b>HSB International</b>                         | <a href="#">Watsan Consult</a>                          | <a href="#">Fugro Engineers B.V.</a>                             |
|  |   |  |

| <b>Marine &amp; Off-shore</b>                        | <b>Business Services</b>   | <b>Oil &amp; Gas</b>   |
|--|--|--|
| <b>Koninklijke Boskalis Westminster N.V.</b>         | <a href="#">Wissing stedebouw en ruimtelijke vormgeving B.V.</a> | <a href="#">Gulf of Guinea Company</a>                                 |
| <b>Norit X-Flow</b>                                  | <a href="#">WIT Consulting B.V.</a>                              | <a href="#">Koninklijke Vopak N.V.</a>                                 |
| <b>Van Oord Dredging and Marine Contractors B.V.</b> |  | <a href="#">North Sea Lubricants B.V.</a>                              |
|  |  | Mampaey Offshore Industries B.V.                                       |
|  | <b>Medical &amp; Pharmaceutical</b>                              | <a href="#">Nedoil Ltd.</a>  |
| <b>Media, Art &amp; Design</b>                       | <a href="#">AFRI-PADS B.V.</a>                                   | Perima Global Resources Nigeria LTD                                    |
| <b>Africa Interactive</b>                            | <a href="#">Delft Imaging Systems</a>                            | <a href="#">Shell International Explorations &amp; Production B.V.</a> |
| <b>Africa Report TV</b>                              | <a href="#">DRC Projects</a>                                     | <a href="#">Van Beest</a>  |
| <b>Catwalk Promotions B.V.</b>                       | <a href="#">Global Corporation B.V.</a>                          |  |
| <b>Creata Media</b>                                  | <a href="#">International SOS</a>                                |  |
| <b>Nature conservation films</b>                     | <a href="#">Menzis</a>   | <b>Project Development</b>   |
|  | <a href="#">Omron Healthcare Europe B.V.</a>                     | <a href="#">Zandspruit Estates</a>                                     |
|  | <a href="#">PharmAccess International</a>                        |  |
| <b>Tourism</b>                                       | <a href="#">TANITA EUROPE B.V.</a>                               |  |
| <b>Global Connection Ltd.</b>                        | <a href="#">VAMED Nederland B.V.</a>                             | <b>Research &amp; Education</b>  |
| <b>Global Bush Travel</b>                            |  | <a href="#">Koninklijk Instituut voor de Tropen, IMC</a>               |
| <b>GreenDream Company B.V.</b>                       |  | <a href="#">TNO</a>  |
| <b>Molecaten - Africa B.V.</b>                       | <b>Transport &amp; Logistics</b>                                 | <a href="#">Wageningen International</a>                               |
| <b>Zwinkels Tours Cameroon</b>                       | <a href="#">Broekman Shipping Division B.V.</a>                  |  |
|  | <a href="#">CRM Trucks en Trailers</a>                           |  |
|  | <a href="#">CWT Europe B.V.</a>                                  |  |
|  | <a href="#">Dekker B.V.</a>                                      |  |
|  |  |  |

| <b>Training &amp; Recruitment</b>                   | <b>Transport &amp; Logistics</b>                           | <b>Security</b>   |
|---|--|---|
| <b>AM International Search</b>                      | <a href="#">Espa Fennica</a>                               | <a href="#">Expat Preventive</a>                          |
| <b>Bentley Kantor &amp; Company</b>                 | <a href="#">Fast Forward Freight B.V.</a>                  | PSIC  |
| <b>Dutch Employers Cooperation Programme (DECP)</b> | <a href="#">Hyva International B.V.</a>                    | <a href="#">REASeuro</a>                                  |
| <b>Human Resources Boosters</b>                     | <a href="#">Jonathan International</a>                     |   |
| <b>PTC + International</b>                          | <a href="#">Kjaer Group A/S</a>                            |   |
| <b>RBB Management, Consultancy &amp; Advice</b>     | <a href="#">Kleyn Trucks BV</a>                            | <b>Wholesale &amp; Retail</b>                             |
| <b>Sweerts HRM Consulting</b>                       | <a href="#">Koninklijke Luchtvaart Maatschappij N.V.</a>   | AKO star Import and Export                                |
|   | <a href="#">MD Trucks B.V.</a>                             | <a href="#">AOP Services</a>                              |
|   | <a href="#">NDS Nile Dutch Africa Line</a>                 | <a href="#">Brabantia Export B.V.</a>                     |
| <b>Trucks, Cars &amp; Equipment Suppliers</b>       | <a href="#">RMR Shipping B.V.</a>                          | <a href="#">Hollandia International B.V.</a>              |
| <b>BAS Trucks</b>                                   | <a href="#">Rob Hogeboom B.V.</a>                          | <a href="#">Huyser Möller B.V.</a>                        |
| <b>Daf Trucks N.V.</b>                              | <a href="#">Ruttchen Trucks B.V.</a>                       | <a href="#">Intercommerce B.V.</a>                        |
| <b>Intermotive B.V.</b>                             | <a href="#">SDV Nederland B.V.</a>                         | <a href="#">LINECO B.V.</a>                               |
| <b>Landustrie Sneek B.V.</b>                        | <a href="#">Steder Group B.V.</a>                          | <a href="#">Matto Tech International Computer Service</a> |
| <b>PK Trucks</b>                                    | <a href="#">Supermaritime International B.V.</a>           | NTC Ndongo Trading Company Lda                            |
| <b>Riverland Equipement B.V.</b>                    | <a href="#">Ter Haak Group t.a.v. Cargo Company IJmond</a> | <a href="#">RT Holland B.V.</a>                           |
| <b>Schots Machinery</b>                             | Unicontrol Commodity B.V.                                  | <a href="#">Sasma B.V.</a>                                |
| <b>Transmotors B.V.</b>                             | <a href="#">Van Leeuwen Test Systems</a>                   | <a href="#">Spar International</a>                        |
| <b>Van Vliet Trucks Holland B.V.</b>                | <a href="#">VDL Coach &amp; Bus Center bc</a>              | <a href="#">Visco B.V.</a>                                |
| <b>Womy Equipment Supply B.V.</b>                   |  |   |



## Companies either exporting to Rwanda, or have done so, or have an interest in doing so

(Source: AgencyNL):

|          | <b>Company Name</b>                 | <b>Website</b>            | <b>Address</b>  | <b>Telephone Number</b> | <b>E-mail Address</b>         |
|----------|-------------------------------------|---------------------------|---|-------------------------|-------------------------------|
| <b>1</b> | FARMCO<br>(Schaap Agro<br>Holland)  | www.schaapagroholland.com | Hearewei<br>157,9035EK,<br>Dronrijp                           | +31517239923            | WebInfo@SchaapAgroHolland.com |
| <b>2</b> | The Friesian                        | www.thefriesian.nl        | Van<br>Swietenstraat 2<br>8911AL<br>Leeuwarden                | +31582167266            | info@thefriesian.nl           |
| <b>3</b> | ISA Hendrix<br>Genetics             | www.hendrix-genetics.com  | Spoorstraat 69<br>5831CK<br>BOXMEER                           | +31485801911            | info@hendrix-genetics.com     |
| <b>4</b> | Koudijs de Heus                     | www.de-heus.nl            | De Heus<br>Voeders B.V.<br>Rubensstraat<br>175, 6717VE<br>EDE | 0318675500              | info@de-heus.nl               |
| <b>5</b> | Rainbow<br>Sustainable<br>Solutions | www.rainbowagro.nl        | Bilderdijkstraat<br>9, 1962SJ<br>Heemskerk                    | +31251244592            | rainbowagro@online.nl         |
| <b>6</b> | Bas Trucks                          | www.bastrucks.com         | Mac Arthurweg<br>2, 5466 AP<br>VEGHEL                         | +31413371100            | -----                         |
| <b>7</b> | Kleyn Trucks                        | www.kleyntrucks.nl        | Industrieweg 2,<br>4214KZ, Vuren                              | +31183668222            | info@kleyn.com                |
| <b>8</b> | PK Trucks                           | www.pktrucks.com          | Graanweg 2<br>(M200),4782PP,<br>Moerdijk                      | +31168382032            | pktrucks@pktrucks.com         |

|           | <b>Company Name</b> | <b>Website</b>         | <b>Address</b>  | <b>Telephone Number</b> | <b>E-mail Address</b>     |
|-----------|---------------------|------------------------|---|-------------------------|---------------------------|
| <b>9</b>  | MD Trucks           | www.md-trucks.nl       | Hazeldonk 6258<br>4836LG, Breda                               | +31765965022            | info@md-trucks.nl         |
| <b>10</b> | Intercommerce       | www.intercommercebv.nl | Grachtswalplein<br>5, 8861SH<br>HARLINGEN                     | +31517412288            | -----                     |
| <b>11</b> | Ruttchen Trucks     | www.ruttchentrucks.nl  | Hazeldonk 6268<br>4836LG, Breda                               | +31765969700            | trucksandcars@ruttchen.nl |
| <b>12</b> | Transmotors         | www.transmotors.nl     | Korhoenweg 4<br>4791RM<br>Moerdijk                            | +310888380300           | info@transmotors.nl       |
| <b>13</b> | Van Vliet Trucks    | www.vanvliet.com       | Parallelweg<br>Zuid 215, 2914<br>LE Nieuwerkerk<br>a/d IJssel | +31180312644            | info@vanvliet.com         |
| <b>14</b> | VDL                 | www.vdlgroep.com       | Hoevenweg 1<br>5652 AW<br>Eindhoven                           | +31402925000            | info@vdlgroep.com         |

## Appendix I: Interviews conducted

### Agencies

| Agency  | Expertise                             | Date      | Location |
|---|---------------------------------------|-----------|----------|
| Ministry of Trade and Industry                        | Industry                              | 8-3-2011  | Kigali   |
| National Bank of Rwanda                               | Monetary stability                    | 10-3-2011 | Kigali   |
| National Land Center                                  | Land registration                     | 17-3-2011 | Kigali   |
| National University of Rwanda                         | Academic view on economic development | 15-3-2011 | Kigali   |
| PSF: Capacity Building                                | Labor                                 | 7-3-2011  | Kigali   |
| PSF: Commerce   | Commerce                              | 11-3-2011 | Kigali   |
| PSF: Consultant from GIZ                              | Private sector development            | 7-3-2011  | Kigali   |
| PSF: Employment                                       | Employment and training               | 8-3-2011  | Kigali   |
| RDB PPP: private consultant                           | Public Private Partnerships           | 16-3-2011 | Kigali   |
| RDB: Human Capital and Institutional Development      | Improvement of skilled labor          | 17-3-2011 | Kigali   |
| RDB: ICT department                                   | ICT policy                            | 18-3-2011 | Kigali   |
| RDB: Public Private Partnership Unit                  | Public Private Partnership            | 14-3-2011 | Kigali   |
| RDB: Trade and Manufacturing                          | Trade and Manufacturing               |           | Kigali   |
| Royal Dutch Embassy                                   | Trade, investments, policies          | 15-3-2011 | Kigali   |
| Rwanda Utilities Regulatory Agency (RURA)             | Infrastructure                        | 14-3-2011 | Kigali   |
| Rwandan Animal Resources Development; (RARDA MINAGRI) | Agriculture/ Dairy                    | 8-3-2011  | Kigali   |
| Rwandan Trade Union Confederation (CESTRAR)           | Labor interests                       | 18-3-2011 | Kigali   |

## Firms

| <b>Name of company</b>                 | <b>Sector</b>                | <b>Date</b> | <b>Location</b> |
|--|------------------------------|-------------|-----------------|
| Aqua Virunga                           | Infrastructure; water supply | - - -       | Kigali          |
| Banque Populaire du Rwanda             | Banking                      | 3-3-2011    | Kigali          |
| Beijing Construction Engineering group | Construction                 | 7-3-2011    | Kigali          |
| Bralirwa                               | Manufacturing                | 4-3-2011    | Kigali          |
| Engen Petroleum Rwanda                 | Energy                       | 10-3-2011   | Kigali          |
| Ernst & Young                          | Financial Services           | 16-3-2011   | Kigali          |
| ICM International                      | Agriculture                  | 16-3-2011   | Kigali          |
| Kibuye Power Ltd.                      | Energy                       | 16-3-2011   | Kigali          |
| Minimex                                | Agriculture/Agri-processing  | 14-3-2011   | Kigali          |
| Rock Global Consulting                 | ICT                          | 18-3-2011   | Kigali          |
| Serena Hotel Group                     | Tourism                      | 16-3-2011   | Kigali          |
| Shekina Enterprise                     | Agribusiness                 | 10-3-2011   | Kigali          |
| SHER International                     | Infrastructure               | 3-3-2011    | Kigali          |
| Star Software Technology Co. Ltd.      | ICT                          | 8-3-2011    | Kigali          |
| Urwibutso                              | Agri-business                | 23-3-2011   | Kigali          |
| Xiamen Tungsten Co. Ltd.               | Mining                       | 4-3-2011    | Kigali          |